

Attracting, feeding and caring for your government technologists

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Started in March 2014

Originally 15 people

Now 200+ people

Public & private sector

A range of disciplines:

Engineering

Product

Design

Acquisitions



Attracting great talent

How can we compete?

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**Industry can offer
better salaries**

**Industry can offer
over-the-top benefits**

**Industry can offer
fast hiring cycles**

We offer a mission

**The government offers
meaningful work with high
impact.**

Government hiring tricks

Short terms, via Schedule A, subpart r
2-year terms (can extend for another 2 yrs)
gateway to longer government work

Government hiring tricks

Messaging

What's your hiring “brand?”

Government hiring tricks

Customer service

where the potential employee is
your customer

Government hiring tricks

State the problem
not the how

Feeding and caring for technologists

**Given them the
environment to
get things done**

Tools and processes for getting things done

Good development machines

Tools and processes for getting things done

Access to the latest tools & platforms

Tools and processes for getting things done

Streamlined governance for new technology

Tools and processes for getting things done

Cross-functional teams

Thanks!



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"We Can Do It!" by J. Howard Miller